

A REVOLUTIONARY SOLUTION ELIMINATING EAR ULCERATION ASSOCIATED WITH DELIVERING OXYGEN THERAPY

Westmed
When Your Care is Critical



Eliminates the Need



Eliminates the Problem



The Solution

Westmed is the first company to provide a total solution for maximizing patient comfort while virtually eliminating ear and facial pressure ulceration with the new family of Comfort Soft Plus™ nasal oxygen cannulas! Ear ulceration escalates from stage 1 to stage 4 due to the anatomy of the skin cartilage structure. These types of ulceration require preventative intervention. The expense of skin breakdown that is associated with standard "PVC" nasal cannulas is now preventable by choosing cannulas and tubing from Westmed's new proprietary material and revolutionary development in materials science.

COMFORT SOFT PLUS™

NASAL OXYGEN CANNULAS

Comfort Soft Plus™

The unique elastomeric properties of Westmed's over-the-ear **Comfort Soft Plus™** tubing minimizes friction and shear forces on the skin at all contact points and acts as a "strain relief" when a patient turns their head.

No longer will hard "PVC" abrade the skin and cause damage.

- With **Comfort Soft Plus™**, clinicians can count on patient preference due to the elimination of pain and discomfort.
- **Comfort Soft Plus™** eliminates hospital-acquired pressure ulceration associated with "PVC" cannulas from industry competitors.

Under CMS' "Pay for Performance" Westmed offers healthcare organizations the ultimate solution to vastly reduce oxygen cannula related wound care expenses. The cost of treatment is \$2,000 to \$40,000 per pressure ulcer,¹⁻³ depending on the stage of development.⁴⁻⁵ Prevention of even the smallest pressure ulcers, such as those that occur behind the ears of nasal cannula users can result in significant cost reduction for most hospitals.

Westmed's family of **Comfort Soft Plus™** nasal cannulas is available in a complete range of sizes that accommodate all patients, premature through adult, and address every related application across the continuum of care.

References

1. National Pressure Ulcer Advisory Panel. Pressure ulcers: Incidence, economics, risk assessment. Consensus Development Conference Statement. West Dundee, Ill.: SN Publications;1989.
2. Bergstrom N, Braden B. A prospective study of pressure sore risk among institutionalized elderly. J Am Geriatr Soc. Aug 1992;40(8):747-758.
3. Bergstrom N, Bennett MA, Carlson CE, et al. Treatment of pressure ulcers. Clinical Practice Guideline Number 14. Agency for Health Care Policy and Research, Public Health Service. AHCPR Publication No. 95-0642. Rockville, MD: US Department of Health and Human Services;1994.
4. Frantz RA. Pressure ulcer costs in long term care. Decubitus. Aug 1989;2(3):56-57.
5. Hibbs P. The economics of pressure ulcer prevention. Decubitus. Aug 1988;1(3):32-38.

...When Your Care Is Critical

- A broad range of sizes allows for complete house-wide standardization.
- Patient preference due to elimination of pain and discomfort.
- Significant reduction of hospital acquired pressure ulcerations.
- Direct economic benefits associated with the reduction of wound care expenses.
- Eliminate foam ear wraps which are another source of infection and expense.
- DEHP & Latex Free.
- High flow nasal cannulas available that allow the support for higher FIO2 when used in conjunction with bubble humidifiers.
- Available on Westmed's BiFlo Nasal Mask, a simple alternative for those patients with necrosis.

Distributed by:

Adult Comfort Soft Plus™ Cannulas

Description	Part Number	Case Quantity
Adult w/4' Kink Resistant Oxygen Tubing	0194	50
Harness Only w/2" Connector	0536	50
Adult w/25' Kink Resistant Oxygen Tubing & TN	0537	25
Adult w/7' Kink Resistant Oxygen Tubing	0556	50
Adult w/14' Kink Resistant Oxygen Tubing	0566	50
Adult w/7' Kink Resistant Oxygen Tubing & TN	0567	50
Adult w/14' Kink Resistant Oxygen Tubing & TN	0568	50

Pediatric, Infant, Neonatal & Premature Comfort Soft Plus™ Cannulas

Description	Part Number	Case Quantity
Premature w/7' Kink Resistant Oxygen tubing	0152	25
Premature w/7' Kink Resistant Oxygen Tubing & TN	0153	25
Premature w/7' Kink Resistant Oxygen Tubing	0157	50
Neonatal w/7' Kink Resistant Oxygen Tubing & TN	0163	25
Neonatal w/7' Kink Resistant Oxygen Tubing	0167	50
Infant w/7' Kink Resistant Oxygen Tubing & TN	0173	50
Infant w/7' Kink Resistant Oxygen Tubing	0177	50
Pediatric w/7' Kink Resistant Oxygen Tubing & TN	0183	50
Pediatric w/7' Kink Resistant Oxygen Tubing	0187	50

Adult Comfort Soft Plus™ Cannulas For High Flow Therapy

Description	Part Number	Case Quantity
Adult w/2" Connector & O2 Adapters	0548	25
Adult w/14' KROT & Green Indicator	0549	25
Adult w/7' KROT & Green Indicator	0550	25
Adult w/25' KROT & Green Indicator	0551	10
Adult w/4' KROT & Green Indicator	0554	25

Pediatric, Infant, Neonatal & Premature Comfort Soft Plus™ Cannulas For High Flow Therapy

Description	Part Number	Case Quantity
Premature Harness w/2" Connector, Yellow Indicator	0557	10
Infant Harness w/2" Connector, Light Blue Indicator	0558	10
Neonatal Harness w/2" Connector, White Indicator	0559	10
Pediatric Harness w/2" Connector, Green Indicator	0569	10

BiFlo™ Nasal Mask Comfort Soft Plus™

Description	Part Number	Case Quantity
Adult w/7' Kink Resistant Tubing	0101	25
Pediatric w/7' Kink Resistant Tubing	0106	25

Westmed Inc. • 5580 S. Nogales Hwy. • Tucson, AZ 85706

Toll Free 800-975-7987 • Phone 520-294-7987 • Fax 520-294-6061

Please log onto www.westmedinc.com for a complete listing of

Westmed anesthesia and respiratory products.

